

CORT REPORT - JUNE 2009

SOUTH SANTA BARBARA COUNTY				
Month	Number of Sales	Avg Sales Price	Median Price	Number of Sales over \$1 Million
June 2009	152	\$ 920,431	\$ 700,000	36
June 2008	126	\$ 1,564,009	\$ 947,000	62
June 2007	157	\$ 1,722,937	\$ 1,179,000	88
June 2006	165	\$ 1,550,243	\$ 1,030,000	86
June 2005	252	\$ 1,623,809	\$ 1,000,000	128
June 2004	263	\$ 1,373,005	\$ 900,000	110

SANTA BARBARA			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	87	\$ 819,310	\$ 700,000
June 2008	63	\$ 1,130,494	\$ 875,000
June 2007	86	\$ 1,657,390	\$ 1,212,500
June 2006	83	\$ 1,203,114	\$ 1,090,000
June 2005	127	\$ 1,639,094	\$ 970,000
June 2004	109	\$ 1,194,417	\$ 925,000

GOLETA			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	33	\$ 627,606	\$ 537,000
June 2008	31	\$ 909,935	\$ 735,000
June 2007	34	\$ 985,662	\$ 837,500
June 2006	43	\$ 862,721	\$ 875,000
June 2005	58	\$ 951,836	\$ 915,000
June 2004	85	\$ 838,082	\$ 845,000

CARPINTERIA			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	15	\$ 621,733	\$ 555,000
June 2008	6	\$ 886,500	\$ 610,000
June 2007	12	\$ 914,667	\$ 662,000
June 2006	12	\$ 1,690,617	\$ 1,039,500
June 2005	20	\$ 1,316,850	\$ 925,000
June 2004	17	\$ 772,088	\$ 700,000

MONTECITO			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	15	\$ 2,352,567	\$ 2,325,000
June 2008	16	\$ 3,395,938	\$ 2,600,250
June 2007	20	\$ 3,499,650	\$ 3,030,000
June 2006	18	\$ 3,624,646	\$ 2,200,000
June 2005	29	\$ 2,734,880	\$ 2,500,000
June 2004	33	\$ 3,008,695	\$ 2,095,000



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ISLA VISTA			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	0	\$ -	\$ -
June 2008	1	\$ 2,000,000	\$ 2,000,000
June 2007	1	\$ 8,990,000	\$ 8,990,000
June 2006	2	\$ 975,000	\$ 975,000
June 2005	5	\$ 1,225,000	\$ 1,150,000
June 2004	2	\$ 1,299,000	\$ 1,299,000

HOPE RANCH			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	1	\$ 1,850,000	\$ 1,850,000
June 2008	4	\$ 3,705,500	\$ 3,872,500
June 2007	4	\$ 3,146,250	\$ 2,900,000
June 2006	2	\$ 3,790,000	\$ 3,790,000
June 2005	2	\$ 4,249,000	\$ 4,249,000
June 2004			

SUMMERLAND			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	1	\$ 1,450,000	\$ 1,450,000
June 2008	5	\$ 4,232,000	\$ 1,850,000
June 2007	0		
June 2006	4	\$ 5,702,500	\$ 3,205,000
June 2005	7	\$ 2,398,214	\$ 2,075,000
June 2004	12	\$ 3,386,875	\$ 1,316,250

UNINCORPORATED AREA			
Month	Number of Sales	Avg Sales Price	Median Price
June 2009	0	\$ -	\$ -
June 2008	0	\$ -	\$ -
June 2007	0	\$ -	\$ -
June 2006	1	\$ 960,000	\$ 960,000
June 2005	4	\$ 2,192,375	\$ 2,125,000
June 2004	5	\$ 803,800	\$ 659,000



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CORT REPORT - YTD THRU JUNE 2009

SOUTH SANTA BARBARA COUNTY				
Month	Number of Sales	Avg Sales Price	Median Price	Number of Sales over \$1 Million
Jan - June 2009	562	\$ 1,070,413	\$ 715,000	162
Jan - June 2008	694	\$ 1,721,495	\$ 949,500	331
Jan - June 2007	922	\$ 1,952,330	\$ 1,094,750	498
Jan - June 2006	870	\$ 1,768,394	\$ 1,062,500	471
Jan - June 2005	1176	\$ 1,594,590	\$ 1,005,000	599
Jan - June 2004	1328	\$ 1,276,905	\$ 867,750	310

SANTA BARBARA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	318	\$ 866,655	\$ 721,500
Jan - June 2008	307	\$ 1,203,315	\$ 930,000
Jan - June 2007	462	\$ 1,409,480	\$ 1,000,000
Jan - June 2006	425	\$ 1,290,388	\$ 1,055,000
Jan - June 2005	566	\$ 1,270,542	\$ 1,000,000
Jan - June 2004	668	\$ 1,099,776	\$ 890,000

GOLETA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	111	\$ 617,887	\$ 550,000
Jan - June 2008	183	\$ 978,480	\$ 720,000
Jan - June 2007	185	\$ 1,026,858	\$ 826,000
Jan - June 2006	205	\$ 1,258,461	\$ 875,000
Jan - June 2005	281	\$ 1,070,998	\$ 850,000
Jan - June 2004	320	\$ 913,467	\$ 758,000

CARPINTERIA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	46	\$ 754,680	\$ 542,512
Jan - June 2008	44	\$ 1,323,960	\$ 747,500
Jan - June 2007	65	\$ 1,753,046	\$ 880,000
Jan - June 2006	50	\$ 1,305,380	\$ 965,000
Jan - June 2005	81	\$ 1,295,765	\$ 840,000
Jan - June 2004	107	\$ 913,467	\$ 625,000

MONTECITO			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	65	\$ 2,805,370	\$ 2,250,000
Jan - June 2008	120	\$ 3,866,133	\$ 2,975,000
Jan - June 2007	150	\$ 3,935,169	\$ 2,700,000
Jan - June 2006	128	\$ 3,370,348	\$ 2,372,273
Jan - June 2005	161	\$ 3,183,233	\$ 2,224,000
Jan - June 2004	170	\$ 2,731,965	\$ 1,912,500



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ISLA VISTA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	8	\$ 1,061,688	\$ 967,000
Jan - June 2008	11	\$ 1,024,591	\$ 815,000
Jan - June 2007	9	\$ 1,434,444	\$ 1,450,000
Jan - June 2006	13	\$ 5,763,269	\$ 1,537,500
Jan - June 2005	20	\$ 3,384,975	\$ 1,175,000
Jan - June 2004	9	\$ 2,839,444	\$ 1,200,000

HOPE RANCH			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	8	\$ 2,416,528	\$ 2,272,500
Jan - June 2008	12	\$ 3,318,667	\$ 3,137,500
Jan - June 2007	20	\$ 4,261,400	\$ 2,874,500
Jan - June 2006	8	\$ 2,997,313	\$ 3,125,000
Jan - June 2005	15	\$ 3,134,466	\$ 2,700,000
Jan - June 2004			

SUMMERLAND			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	6	\$ 2,083,333	\$ 1,300,000
Jan - June 2008	14	\$ 4,901,643	\$ 1,780,000
Jan - June 2007	28	\$ 5,319,429	\$ 2,567,500
Jan - June 2006	31	\$ 3,897,161	\$ 1,545,000
Jan - June 2005	38	\$ 2,640,881	\$ 1,248,500
Jan - June 2004	38	\$ 1,974,644	\$ 894,000

UNINCORPORATED AREA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2009	0	\$ -	\$ -
Jan - June 2008	3	\$ 1,443,333	\$ 1,550,000
Jan - June 2007	3	\$ 2,531,333	\$ 2,375,000
Jan - June 2006	10	\$ 1,571,650	\$ 1,713,250
Jan - June 2005	14	\$ 1,616,678	\$ 1,457,250
Jan - June 2004	16	\$ 1,058,062	\$ 660,500



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